# EASY WAYS TO DRIVE MORE TRAFFIC TO YOUR VIP MICROSITE

# **TOP TIPS TO DRIVE TRAFFIC**

- Add a call to action in your print and email marketing for supporters to request FREE planning information from the "brochure request" page
- Post links on your social media pages to engagement efforts and pages on the microsite (ask us for unique URL tracking links)
- Add a link to the survey or offer planning information on the confirmation pages and emails of any donation pages, as well as on thank-you letters and appeals
- Add a link to the VIP microsite in your email signatures (see examples to the right) and to your business card
- Print inserts with a call-to-action to take the survey or request planning information and add them in your mailings to donors, especially mailed tax receipts or donation acknowledgements
- Create a home page banner or an online pop-up to appear on your main site when donors arrive or before they leave that invites them to take the survey or to learn more (see example below).
- Create tiles on your "ways to give" page (see example below) that drive traffic to the microsite for: donor-advised funds, stock gifts, IRA rollover gifts, and planned giving

# **EXAMPLE EMAIL SIGNATURES**

### I'm here to help YOU help homeless pets.

Cathie Wright, CFRE
Senior Director of Development & Donor Relations
Lollypop Farm, Humane Society of Greater Rochester

99 Victor Road Fairport, NY 14450 585-295-5260 direct line

Did you know you can make <u>a gift that costs nothing during your lifetime</u>?

### Leave a legacy of acceptance, inclusion and tolerance.

### Robert Schneider

Senior Manager, Planned Giving

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# **Special Olympics**

1133 19th Street NW Washington, DC 20036

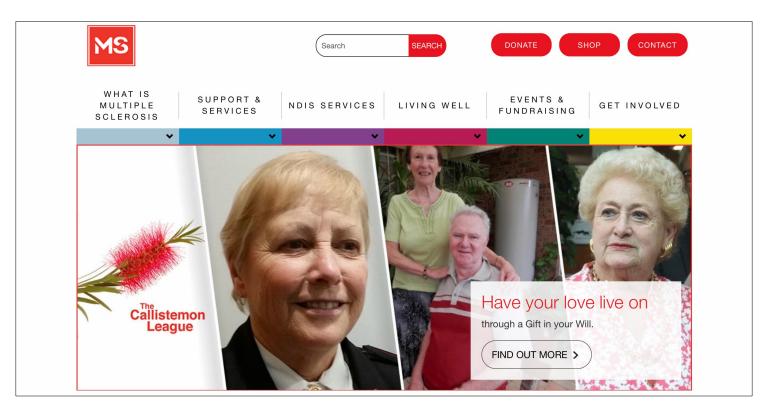
Tel +1 202 824 0204 Fax +1 202 824 0354

Email rschneider@specialolympics.org

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www.SpecialOlympics.org

# **EXAMPLE HOME PAGE BANNER**



# **EXAMPLE "WAYS TO GIVE" TILES**

# WAYS TO DONATE



# Donate by Mail

Download a printable donation form and follow instructions for mailing.



# Donate by Phone

Call Donor Services at 1-800-380-3071



# Gifts of Stock

Download our easy-to-use PDF



# Strategic Gifts

Working together, we align your philanthropic goals with the needs of the Special Olympics Movement.



# Bequests & Planned Gifts

What is planned giving? Learn more and consider including Special Olympics in your estate plans and make a lasting

impact.



# Donor Advised Funds

Learn more about charitable giving accounts